

Georgia, with an annual population growth rate almost double the national average, has committed to investing heavily in its transportation infrastructure. In its most recent Transportation Budget ('15 – '18), the Georgia DOT (GDOT) has laid out plans to spend over \$8.6 Billion between 2015 and 2018 on highway and transit programs. Additionally, Georgia passed the Transportation Funding Act (TFA) in July 2015, which will help fund the additional \$1B - \$1.5B in new annual transportation infrastructure spending required to address the State's challenges. These funds will be used for critical transportation infrastructure projects and for routine capital maintenance. Below, we provide an overview of GDOT's planned expenditures and an overview of the competitive landscape for bidding on GDOT work, along with notable large projects in GDOT's pipeline. After successfully completing the I-285/400 and Northwest Corridor DBFs, Georgia anticipates it will actively seek projects that can be procured through alternative delivery methods.

Top 15 GDOT Construction Contractors by Bid Value (YTD 2016)

Bidder	Total 1st Place Bids	Total 2nd Place Bids	Winning Bid Value
1 C. W. MATTHEWS CONTRACTING CO., INC.	34	27	135,242,607
2 E. R. SNELL CONTRACTOR, INC.	22	25	119,370,168
3 ARCHER WESTERN CONTRACTORS, LLC.	1	0	80,354,843
4 PITTMAN CONSTRUCTION COMPANY	12	11	78,754,362
5 THE SCRUGGS COMPANY	10	4	65,012,287
6 CMES, INC.	4	6	63,003,983
7 DEANGELO BROTHERS, LLC	6	0	57,956,688
8 G.P.'S ENTERPRISES, INC.	1	1	56,489,888
9 EAST COAST ASPHALT, LLC	12	10	55,970,757
10 PLANT IMPROVEMENT CO., INC.	2	3	45,542,804
11 REEVES CONSTRUCTION COMPANY	19	21	36,469,892
12 EVERETT DYKES GRASSING CO., INC.	9	5	36,268,902
13 OXFORD CONSTRUCTION COMPANY	11	8	24,185,959
14 SOUTHERN CONCRETE CONSTRUCTION CO., INC.	3	3	20,016,740
15 SCOTT BRIDGE COMPANY, INC.	1	1	19,887,992

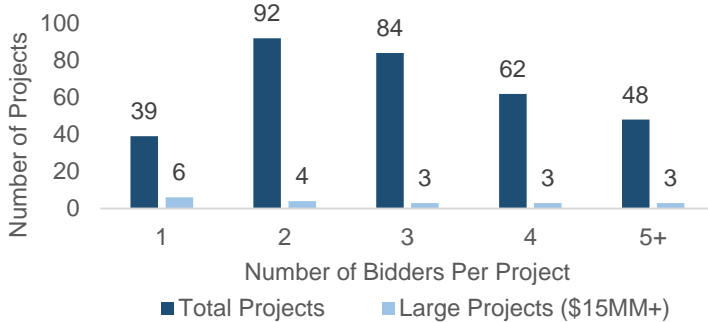
*50% of the winning contract value for a C.W. Mathews Contracting & E.R. Snell Contractor Joint Venture was added to their respective totals (bid value was \$48MM). In addition each respective winner was awarded 1 additional 1st place win

Margin of Victory (2016 YTD)

	# of Projects w/ Multiple Bidders	Average Win Margin
January	23	8.2%
February	36	11.0%
March	28	11.7%
April	23	10.7%
May	35	8.8%
June	45	13.3%
July	35	9.4%
August	24	21.9%
September	18	8.1%
October*	19	9.7%
Annual Weighted Average		11.4%

*October based on apparent bid results. Results are subject to change.

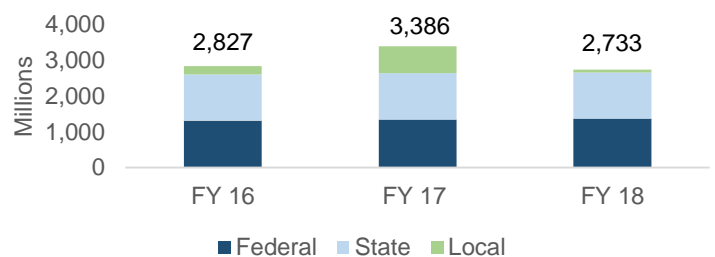
Competition Summary



The graph on the left shows the total number of bidders for all GDOT projects from January 2016 through October 2016. Also broken out are the total number bidders on Large Projects (\$15MM+). The majority of projects to date have had less than 4 bidders, with the leading number of projects having only 2 bidders. Projects larger than \$15 million tend to have even fewer bidders due to the financial resources and personnel required to bid them.

The chart on the right provides the sources of estimated funds available for GDOT projects. GA will receive between \$1.3B - \$1.4B annually from the Federal Government's FAST Act. The State will contribute an additional ~\$1.2B (\$1B through TFA) annually with local municipalities contributing \$227MM, \$755MM and \$80MM in '16 - '18, respectively. In total, GDOT estimates it will spend a total of \$8.95B in transportation infrastructure work between '16 and '18.

GDOT Estimated Available Funding Through 2018



Sources: GDOT bid lettings, Georgia Statewide Transportation Improvement Program 2015-2018

In the first list below, we have highlighted Major Mobility Investments that GDOT plans on bidding over the next 10 years. Additionally, in the second list below, we have highlighted a number of large projects (\$25MM+) that GDOT has identified in their Fiscal Year 2017 – 2018 Project Forecast.

Major Mobility Investments Expected in Next 10 Years:

Revive 285, Express Lanes from I-75 to I-85	\$5,900,000,000
SR 400 Express Lanes	\$2,400,000,000
I-75 Truck Lanes: McDonough to Macon	\$2,060,000,000
I-285/I-20 West Interchange	\$910,000,000
I-285 West Express Lanes, I-20 to I-75	\$743,000,000
I-285 East Wall Express Lanes, I-85 to I-20	\$695,000,000
I-285/I-20 East Interchange	\$534,000,000
I-85 North Widening	\$344,000,000
I-85 North Widening	\$261,000,000
I-16/95 Interchange & Widening	\$244,000,000

Large Projects Expected Procure in '17-'18

	Est. Project Value	Est. Timeline
<u>Bridges:</u>		
CR 787 / Island Expressway @ Wilmington River	34,327,988	2H 18
I-20 @ Savannah River	32,403,807	2H 18
SR 369 @ Chattahoochee River / Lake Lanier	26,869,901	2H 18
<u>Resurfacing / Maintenance:</u>		
I-85 From I-75/I-85/Brookwood/Fulton to SR 140	40,913,288	2H 17
I-95 From Florida St Line to CR 138	30,500,000	1H 18
I-75 From SR 156 to SR3	26,750,000	1H 18
I-75 From SR159/Turner to N of CR355	29,500,000	2H 18
<u>Widening:</u>		
SR 92 From CS 611 to CS 519	48,866,140	1H 17
SR 113 to CR 699	48,003,223	1H 17
S Rome BYP to SR 101 @ CR 96	45,749,800	1H 17
SR 54 to SR 3	41,486,641	1H 17
I-75 From N of SR 133 to Cook County Line - Phase II	31,918,836	1H 17
SR 151 From S of Rollings Ind Park to SR 2	29,802,416	1H 17
I-985 New Interchange N of SR 13 Crossover	25,808,479	1H 17
I-75 SB From SR 19 to I-16 Interchange - Phase III	65,684,165	2H 17
SR 140 From SR 53 to 0.3 Mi W of Oothkalooga CRK	48,424,492	2H 17
I-16 From I-75 to SR 87 - Phase I	47,618,538	2H 17
CR90 from W of I-95 to E Kings bay Road	43,136,633	2H 17
I-75 NB From SR 19 to I-16 - Phase II	32,589,316	2H 17
I-85 From N of CR 143 to SR 211	148,000,000	1H 18
I-16 From I-95 to I-516	100,000,000	1H 18
I-16 @ I-95 Interchange Reconstruction	86,000,000	1H 18
West Winder BYP to SR 211 - Phase II	38,162,971	1H 18
I-75 NB CD System From SR 331 to I-285	38,210,406	2H 18
Total Projects for 2017 – 2018	2,896,693,367	

Sources: GDOT Major Mobility Investments in the Next 10 years, GDOT Fiscal Year 2017-2018 Project Forecast

Why We Are Different

Focused Strictly on Infrastructure

- Management has years of experience in the Infrastructure Industry
- Solely focused on advising public and private clients in the Infrastructure/Construction sector

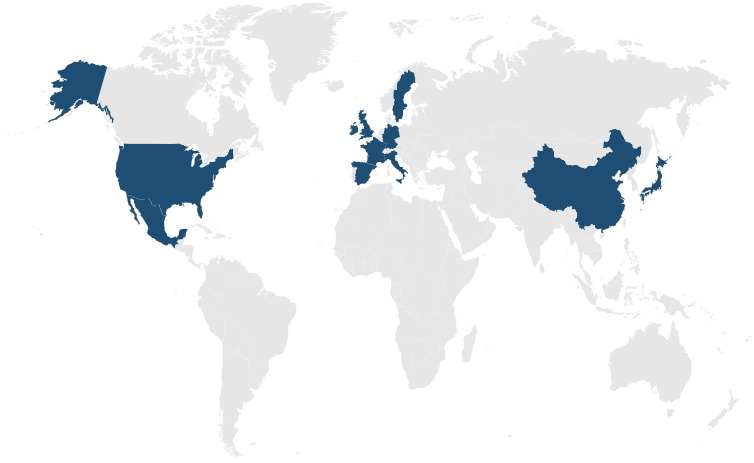
Broad Range of Advisory Services

- M&A, Project Financing, Strategic Consulting, Restructuring, Executive Placement, and Financial Analysis
- All Industry Sub-Sectors

Experience in All Major Infrastructure Markets

- Star America has worked in all infrastructure markets, including Civil Construction, Vertical Building, Public-Private Partnerships, Industrial

Star America Global Reach



Service Offerings

Mergers & Acquisitions

We have a strong track record in both domestic and cross-border M&A advisory roles. We operate both negotiated processes and auctions, assist in deal structuring, and provide impartial advice about the merits of transactions in our industry of focus.

Business Development

Star is well qualified to assist clients in developing their business plans in the U.S. Given the depth of experience of its partners and operating professionals, the company offers access to thought leadership of C-Level executives.

Capital Raising

We maintain contacts at banks, hedge funds, equipment finance companies, and other financial firms. These are sources of capital for clients desiring funds for expansionary capital expenditures or general operating cash flow needs.

PPP Financial Advisory

Star provides financial advisory services to companies and consortia seeking to participate in alternative procurement processes. We advise on debt capital raising in the bank and bond markets, and help structure competitive bids for our clients.

Management Consulting

We work with clients to formulate and pursue strategic and tactical goals. Star provides true business solutions, including identifying potential management hires, developing and implementing marketing plans, and increasing operational efficiencies.

Strategic & Financial Analysis

Industry analytics form the core of a successful financing or business development strategy. With our significant industry knowledge, we assess companies' current and projected financial and competitive positions to provide actionable recommendations. We have the capacity to provide comprehensive financial analysis as well as contractor prequalification solutions, allowing contractors to properly vet lower tiers and improve overall capital strength.

Disclaimer:

This material is for informational purposes only. It should not be relied on for any other purposes. The goal of this report is to help market participants critically assess each state's expected infrastructure budgets and competitive environment.